

Coaching Excellence: a primary responsibility

Participant Comments



I learned how to coach my associate more effectively – I hope I have learned ideas to help me be a better delegator; It was a good class that gave good insights into the need for two way communication in accomplishing goals and empowering employees; Excellent program, I hope you will be back to future events; Thanks, SMART makes good sense; Interactive components were very good – Got a real chance to see how it worked; I felt the eight steps in coaching were the most helpful – They focused on promoting discovery and drawing out consequences; Great presentation – never got boring and IT WAS REALITY BASED!; Overall, the session was superb; I especially appreciated the emphasis of interpersonal communication and role playing as well as being clear and concise in expectation – The elements of humor were well placed; This program really made me think about my current methods; The goal definition was valuable; The exercises were useful for developing a system of coaching/delegating; I have been to quite a few sessions over many years on similar topics – I found this to be fun, informative, implimentable and valuable – Thank you; I enjoyed this discussion very much – You made us think and laugh; Thank you!!; I learned that management is about delegating and coaching, which, to me, is much more positive than dumping – I like watching people grow, and you taught me how; I hope that the coaching and delegation techniques will assist me in discussions with my staff; Was informative and fun; I will explore opportunities to use your resources with my team; Excellent class; Perfect mix of lecture and group participation – Can not think of any improvement other than to not increase class size; Very good on getting me to give direction through questions; Very revealing; I really had it driven home that coaching and delegating are different; I have a staff member I have not been succeeding with... probably because I have not been coaching; I think the handouts are beneficial; The role playing was helpful – Especially in seeing myself from the player's perspective; The 40%/60\$ rule of thumb was an eye opener; I do not presently have a lot of experience in supervising or delegating – I found this seminar to be a great guide as I endeavor to improve my supervisory skills; I found the session very useful – It gave real practical examples of the needed skills; The session was interesting and provocative – The first section, on communication, was particularly effective – would like a lot more!!!; I realize that "Coaching" is tougher than talking about it... thanks!!!; The SMART concept will help me organize my mind before I open my mouth.

AESCHWARTZ & ASSOCIATES

EMAIL: [aes @ aeschwartz.com](mailto:aes@aeschwartz.com)

TEL: 781-436-5033

www.aeschwartz.com

www.aespeaks.com

www.schoolformanagers.com